



## REFERENCES

***“An excellent lawyer”***

*Chambers 2021*

***“He knows how to move transactions forward”***

*Chambers 2020*

***“Has vast experience of leading M&A deals in the CEE”***

*Chambers CEE 2018*

***“Impressed clients call him a “very good negotiator.”***

*Chambers CEE 2017*

***“Good negotiator”***

*Legal 500 2017*

***“He’s an excellent lawyer and one of the best M&A lawyers around.”***

*IFLR1000 2012*

***“He’s absolutely a market leader, and always brings added value – we can rely on him for both local and regional matters”***

*Chambers Global 2009*

***“Gentleman” Hugh Owen “is very hands-on, detail-oriented and enthusiastic. But the amazing thing is, he is all of these things at the same time.”***

*Chambers Global 2008*

***“brilliant adviser”***

*Chambers Global:*

*The World’s Leading Lawyers 2004-5*

# HUGH OWEN

OWNER • GO2 LAW, S.R.O. • M&A LAWYER, ENGLISH LAW

SOLICITOR OF ENGLAND AND WALES

## KEY ACHIEVEMENTS:

Band 1 (one of four lawyers) – Chambers 2018, 2017 CEE Corporate M&A

Band 2 – Chambers 2021, 2020 CEE Corporate M&A

Tier 1 – Legal 500 2017 (Slovakia)

Highly regarded – IFLR1000 2020

## OVERVIEW OF CAREER:

Partner • Allen & Overy LLP • May 2004 to July 2017

Head of South Eastern Europe Desk of A&O • Over 10 years

Head of Ukraine Desk of A&O • October 2015 to July 2017

Hugh worked for more than 20 years at Allen & Overy, more than half of those as a partner. Now, as a consultant through Go2Law, Hugh continues to advise on strategic, complex M&A in the wider Central European region. He has wide and deep experience throughout the Central Europe, from the Baltics to the Balkans.

He advises buy-side and sell-side, strategic and financial investors, on transactions in key sectors such as telecommunications, technology, media, financial services, energy and healthcare. Hugh co-operates with other law firms in the region, advising on the English law aspects of the deal, whilst allowing those firms to remain the point of contact with the client and manage the deal in the way that the client prefers.

- **Frontier Pharma Limited** on its joint venture in relation to **Zdravljice Leskovac AD** in Serbia
- The shareholders of **Five** (a Croatian and US digital agency) on the sale to the **Endava Group**
- **Innova Capital** on its acquisition of **Paypoint** and **Payzone** in Romania
- **Integral Venture Partners** on a strategic investment in **Bulsatcom**, a leading telecommunications company in Bulgaria
- The Sellers on the sale of **Memsource, a.s.**, a language translation software provider based in the Czech Republic, to **Carlyle**
- The Founder Sellers, on their sale of the **Optimapharm** group of companies to **TRG**
- **Uniq** on its EUR1 billion acquisition of the Polish, Czech and Slovak subsidiaries of **Axa**
- **Diligent Capital Partners (“DCP”)**, a private equity manager, in connection with the acquisition of a 16% equity stake in **Allseeds SA** together with the Dutch Development Bank **FMO (“FMO”)** (Ukraine)
- **AEGON** on the divestment of its insurance businesses in the Czech Republic and Slovakia for EUR155 million to **Nationale Nederlanden Group**
- **MTG Broadcasting AB** on the sale of its 95% shareholding in **Nova Broadcasting Group AD** in Bulgaria
- **Generali CEE Holding B.V.** on its acquisition of a life insurance company **Adriatic Slovenica, zavarovalna družba, d.d.** (Slovenia)
- **MetLife EU Holding Company Limited** on the sale of its 40% stake in **UBB-METLIFE LIFE INSURANCE COMPANY AD** to **DZI LifeInsurance JSC** (Bulgaria)
- **Macquarie Infrastructure and Real Assets (MIRA)** on its acquisition of **INEA** group (**INEA**) from funds managed by **Warburg Pincus** founders (Poland)
- **Blue Sea Capital** on the sale of a 45% stake in **MediGroup**, a leading healthcare provider in Serbia, to **Mid Europa Partners** (Serbia)
- **Inercom** on the acquisition of **CEZ, a.s.’s** electricity distribution assets in Bulgaria (Bulgaria)
- **ATI** on its acquisition of **Telekom Albania** from **OTE**
- **Kopernikus Corporation** on the purchase of the operations of the **Antenna Group** in Serbia and Montenegro